

What's up, Doc?

No.2 - March/ 2019

FVH PARTNERS PROGRAMME

FVH Partners Programme provided opportunities for non-employed doctors of FV to

- Refer patients to FV (Referral doctors - RD).
- Operate or have their own patients deliver babies at FV (external doctors - ED).
- Associate doctors (AD) - who were invited to work at FV for certain sessions/weeks.

External and associate doctors need to go through the approval process for "Qualifications and Scope of Professional Activities". Doctors participating in FVH Partners Programme will be working and supported by a team of experienced, dedicated and professional doctors and specialists. They can enjoy numerous benefits, which are detailed below:

- Attractive remuneration
- Discounts at FV Hospital for their patients, themselves and their family members
- Invitation to continuous medical education and medical seminars
- Malpractice insurance when practicing at FV
- Discount or free annual health check-ups at FV



MR
NGUYEN HOAI PHONG
ASSUMES THE POSITION
OF HEAD OF
**BUSINESS DEVELOPMENT
DEPARTMENT**

Graduating from National University of Vietnam, Ho Chi Minh City, Mr Nguyen Hoai Phong has 16 years of experience working at many multinational corporations in the field of health, pharmaceuticals, etc. He is highly appreciated in developing business strategies and expanding customer networks for reputable pharmaceutical companies.

As the Head of Business Development Department, Mr Phong will take the leading role of the Medical Visitor team, connecting and supporting doctors in bringing patients to receive treatment at FV. Simultaneously, he will develop and promote business activities in Cambodia and support the promotion of medical tourism programmes in Vietnam.



Medical Visitor team

CORNEAL TREATMENT & TRANSPLANTATION



WITH SINGAPORE EXPERTS
AT FV

Since May 2016, FV's corneal transplant programme has helped recover eyesight for thousands of people, as well as optimized the cost compared to going abroad for medical examination and treatment. The programme is implemented by FV's team of ophthalmologists and refractive surgeons and Singapore's corneal specialists. Accordingly, patients with corneal pathology or needing corneal transplants will be examined by the Head of the Department, Dr Nguyen Thi Mai with the coordination of the world's leading corneal specialist, Prof. Doctor Donald Tan. The corneal source will be imported from the most reputable corneal banks in the world.

From April 19 to 21, 2019, Prof. Dr Donald Tan, former President of the World Corneal Society, will treat and conduct corneal transplantation for patients with corneal ulcers, corneal dysfunction, keratoconus or corneal scars at FV's Department of Ophthalmology. With more than 20 years of experience, Dr Donald Tan is a corneal transplantation and refractive surgery master, with extensive expertise in transverse corneal transplantation, front and back corneal transplantation, Tooth-in-eye, corneal resurfacing, and artificial corneal transplantation.

RECOVERING HEARING



WITH DR
BERNARD COLIN

Dr Bernard Colin from France will directly examine and treat patient's ear problems at FV Hospital's Otolaryngology Department from April 29 to May 11, 2019.

Graduating from the Department of Ear, Nose and Throat in 1980 with a Doctor of Medicine, PhD. Doctor Bernard Colin has 30 years of experience working in France and served as Head of Otolaryngology at St. Luc Hospital, Lyon (France). Dr Bernard Colin is well known for complicated ear surgeries, healing diseases such as chronic ear infections, atrial perforation, damage to the sound chain of the human bone conduction, and ear fibrosis.

FVH PARTNERS REWARD PROGRAMME FOR EXTERNAL DOCTORS

The Partners Programme is designed to appreciate the long-term commitment of ED and RD doctors to FV Hospital. With every VND 11,500,000 of hospital's revenue paid by the patients of these doctors, they will accumulate 1 reward point. The reward points are valid for 3 years and can be used to redeem gifts at any time. With just 10 reward points, the doctors can exchange them for attractive gifts or continue to save for more valuable prizes, such as an iPhone, Macbook, PNJ jewelry, Rolex watches, Yamaha motorcycles or domestic and foreign tours.

Hotline: **0962 627 837**

FV Lifestyle Beauty Institute launches the programme "Awaken your own beauty" from March 1 to April 30, 2019 with many incentives:

- **30% DISCOUNT** on laser treatment and skin care services: Fotona 4D facelift, skin toning, skin tightening, acne-chloasma-scar treatment, tattoo removal, hair removal, and pore minimizing.
- **15% DISCOUNT** on other beauty treatments (not applicable to implanted materials such as breast implants).
- **30 MILLION VND DISCOUNT** when buying laser treatment and skin-care packages worth 100 million VND.

With the motto "Be you but prettier", FV Lifestyle Clinic has been a prestigious and reliable location for many artists and celebrities who desire to experience safe, non-invasive and painless beauty treatment.

FVH PARTNER PROGRAMME	Referral doctor Doctors who are non - employed by FV hospital to refer patients for screening (imaging, laboratory), medical examination, appoint patients to treat at Internal Medicine, General Surgery or Oncology at FV	External doctor Doctors who are non- employed by FV hospital but have a right to nominate their patients to be admitted to FV and to use the facilities of the hospital to treat, operate or deliver their patient at FV
	To refer patient - Hotline: 0962 627 837 - Email: partners@fvhospital.com	





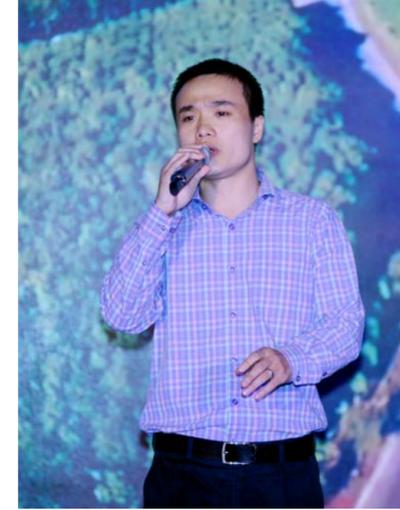
On March 15, 2019, at Continental Hotel, Ho Chi Minh City, FV Hospital organized a New Year Party to express gratitude and appreciation to the FVH Partners who have made tremendous contributions to the achievements of FV in the past year. Attending the event was one of our honourable guests - Prof. Nguyen Chan Hung - Chairman of Vietnam Cancer Society. As well as nearly 100 doctors of clinics and hospitals in Ho Chi Minh City and neighbouring provinces from FVH Partner Programme. At the event, the doctors and leaders of FV Hospital shared their stories and enjoyed performances from FV staff as well as referral doctors.

In 2018, FV Hospital launched the FVH Partners Reward Programme to show their appreciation to the long-term commitment of the doctors who have collaborated with FV. By participating in this programme, the associate doctors can accumulate points when they refer patients to FV, and exchange them for valuable gifts, such as an iPhone, Macbook, Yamaha motorcycles, Rolex watches or domestic and foreign trips. At the event, FV's Board of Management was very happy to present these gifts to the associate doctors who had sufficient reward points from the programme.

At the party, Dr Tran Thanh Tri - one of the associate doctors, also decided to do free surgeries for the patients of FV's Children of Vietnam Charity Fund. The hospital leaders hope that by continuously investing, renovating the equipment as well as improving the service quality, FV will continue to be trusted by the doctors as the best healthcare destination.



Ms Nguyen Thi Le Thu - Director of Marketing and Business Development introduced FVH Partners Reward Programme



HEADS OF FV'S DEPARTMENTS CELEBRATED THE COLLABORATION WITH FVH PARTNERS



Doctors taking photos at the event.



PERFORMANCES FROM THE FV STAFF AND ASSOCIATE DOCTORS.



Prof. Nguyen Chan Hung - Chairman of Vietnam Cancer Society exchanged stories with the doctors



Having worked in the early days of FV, Associate DR. Nguyen Ngoc Minh has witnessed many historic milestones at the hospital. Speaking at the event, he thought one of the hospital's most successful achievements is gathering many doctors in the country and regions to exchange and develop their expertise and skills.



Dr Henriès Meries presented a special prize, an SH Mode motorbike, for external doctor Le Ho Xuan Duy.



Ms Le Thu performed a dance performance at the event.